

BRINGING SECURE AND SEAMLESS COMMUNICATION TO THE CARDANO ECOSYSTEM WITH CARDANO PHONE

Alex Bykov IntelliSoftAlpin 2024

THE PROBLEM

Current mobile environments are insufficient for secure and seamless access to the Cardano ecosystem.

- Fragmented Ecosystem: Users need multiple apps and devices to fully engage with the Cardano ecosystem, leading to a disjointed experience.
- Complex Onboarding: Newcomers find it challenging to dive into Cardano due to the scattered and complex nature of the tools and applications.
- Security Concerns: Safeguarding wallet private keys and ensuring wallets and DEXs function in a protected environment is challenging and not fully reliable with current mobile devices, as they are prone to data leaks.
- App Limitations: Certain essential applications cannot be installed on standard devices due to restrictions by platforms like Google Play / Apple AppStore.

OUR SOLUTION: BLACK ROCKET OS

Introducing Black Rocket OS, operating system for Cardano Phone: The All-in-One Secure Cardano Communication Device

- Unified Ecosystem: Black Rocket OS integrates all essential Cardano tools into one device, eliminating the need for multiple apps and devices.
- Easy Onboarding: Simplified user interface and pre-installed applications make it easy for newcomers to dive into the Cardano ecosystem.
- Enhanced Security: Black Rocket OS is based on GrapheneOS and ensures the highest level of security for wallet private keys, wallets, and DEXs, reducing the risk of data leaks.
- Unrestricted Access: Enables the use of essential applications that are restricted on standard devices due to platform limitations.

MARKET OPPORTUNITY

Target Audience:

- Cardano enthusiasts who need a unified and secure platform.
- Blockchain enthusiasts seeking seamless and secure communication tools.
- Newcomers to the Cardano ecosystem looking for easy onboarding and integrated tools.

Growth Trends:

- Increasing adoption of Cardano for various blockchain projects.
- Rising interest in secure communication within the blockchain community.
- Expanding user base for blockchain and cryptocurrency applications.

PRODUCT OVERVIEW

Unified Ecosystem:

- Feature: All-in-one device integrating essential Cardano tools.
- Benefit: Eliminates the need for multiple apps and devices, providing a seamless user experience.

Easy Onboarding:

- Feature: Simplified user interface with pre-installed applications.
- Benefit: Eases the onboarding process for newcomers, making it easier to dive into the Cardano ecosystem.

PRODUCT OVERVIEW

Enhanced Security:

- Feature: Advanced security measures to protect wallet private keys and ensure secure operation of wallets and DEXs.
- Benefit: Reduces the risk of data leaks and enhances user trust.

Unrestricted Access:

- Feature: Ability to use essential applications that are restricted on standard devices.
- Benefit: Provides greater flexibility and access to necessary tools without platform limitations.

BUSINESS MODEL

Revenue Streams:

- Device Sales: Direct sales of the Cardano Phone to users.
- Partnerships: Revenue from strategic partnerships and integrations with other blockchain platforms and services.

Market Penetration:

- Direct Sales: Through our website
- Marketing Campaigns: Targeted online marketing, influencer partnerships, and blockchain community engagement.
- Partnerships: Collaborations with blockchain projects, crypto exchanges, and developer communities.

GO-TO-MARKET STRATEGY: LAUNCH PHASES

Phase 1: Pre-Launch

- Build awareness through social media campaigns, blockchain forums, and influencer partnerships.
- Publish BETA ROMs for users to download and install, allowing them to test and provide feedback.

Goal: Generate interest and collect feedback from early adopters.

Phase 2: Launch

• Launch a crowdfunding Kickstarter campaign to fund the first 100-500 phones.

Goal: Secure initial funding and create a community of early adopters.

Phase 3: Post-Launch

• Begin direct sales from the website.

Goal: Achieve sales targets and expand user base.

GO-TO-MARKET STRATEGY: MILESTONES

Q2-Q3 2024

- Crowdfunding campaign for the first 100-500 phones.
- Publish BETA ROMs for users to download and install.

Q4 2024

• Deliver phones from the Kickstarter campaign and start online sales.

2025

• Sell several thousand phones, expand to new markets, and establish strategic partnerships.

TEAM

Eugen, CEO and Senior Cyber Security Specialist

- Cyber security expert
- Blockchain enthusiast
- Experience in security related software development

Alex, CTO, Solution Architect, Delivery Manager

- Blockchain expert and enthusiast
- Skilled in mobile and backend development
- Experienced team lead with a focus on delivering scalable solutions

Mobile Development Team

• 2 developers skilled in building robust and user-friendly mobile applications

Mobile DevOps Team

2 DevOps engineers specializing in ensuring seamless maintenance of ROMs and Apps

CONTACTS AND LINKS

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